

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Engineering and Construction Management

**AGENDA DATE:** August 14, 2012

**CONTACT PERSON NAME AND PHONE NUMBER:** R. Alan Shubert, P.E., City Engineer (X4423)

**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

Request that the Engineering and Construction Management Department be authorized to issue a purchase order to The PlayWell Group, a contractor under the BuyBoard, Contract #346-10, for playground equipment for the following parks: Veterans Park, Riverside Park, Ponsford Park, Pacific Park, Arlington Park. Total estimated expenditures are \$272,763.05

PlayPower LT Farmington, Inc., a contractor under the BuyBoard, Contract #346-10, for the following parks: Carlos Bombach Park, Lancaster Park, Tierra Del Este 62. Total estimated expenditures are \$169,678.35

Exerplay, Inc., a contractor under the BuyBoard, Contract #346-10, for the following parks: Vista Del Valle Park, Skyline Youth Park, Sal Berroteran Park, Pavo Real Park, Alethea Park, Reynolds Median #1, Reynolds Median #2, Arbor Green Park, Summit – Fillmore Park, McCarthy Park. Total estimated expenditures are \$292,776.66

**BACKGROUND / DISCUSSION:**

The City can purchase equipment from cooperative purchasing networks at a lower cost off the BuyBoard contract from PlayWell Group, PlayPower LT Farmington, Inc., and Exerplay, Inc. Previous procurement on the 2008 Reprogramming Playground and Swings programs demonstrated that the City obtains high volume discount pricing using the BuyBoard rather than procuring the equipment through bid process. The equipment supplied by the three vendors complies with the Parks Standards for Construction. There are no local manufactures. The price for equipment using the Cooperative Agreement is \$735,191.06. The price includes equipment, labor, freight, and installation.

**PRIOR COUNCIL ACTION:**

Participation by the City of El Paso in the BuyBoard was approved by City Council March 4, 2008.

**AMOUNT AND SOURCE OF FUNDING:**

2012 and 2013 Certificates of Obligation

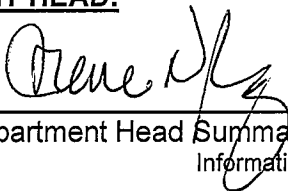
**BOARD / COMMISSION ACTION:**

N/A

---

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**



---

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)  
Information copy to appropriate Deputy City Manager

# The PlayWell Group

Toll free: (800) 726-1816

New Mexico  
9430 San Mateo., NE, Unit G  
Albuquerque, NM 87113  
(505) 899-1762

Free Fax: (800) 560-9150

Texas  
4743 Iberia Ave., Suite C  
Dallas, TX 75207  
(972) 488-9355

## QUOTATION

SQ-29682

7/13/2012

### Customer

City of El Paso  
2 Civic Center Plaza  
EL PASO TX 79901  
UNITED STATES

### Contact

City of El Paso  
Eddie Vargas  
2 Civic Center Plaza  
EL PASO TX 79901  
UNITED STATES  
Tel: (915)-474-7352

### Ship To

City of El Paso/Veterans Park  
Eddie Vargas  
4640 Delta Drive  
EL PASO TX 79905  
UNITED STATES  
Tel: (915)-474-7352

### Account

99

### Quotation

SQ-29682

### Terms

NET 30

### PO #

### Due Date

8/12/2012

### Reference

### Account Rep

Jeffery Popenoe

### Ship VIA

Default Carrier

### Schedule Date

9/13/2012

L Item	Description	Qty	Price	UM	Discount	Amount
1	BuyBoard	1	\$0.00	EA		\$0.00
2	This is a BuyBoard Purchasing Cooperative Quote. Pricing Reflects BuyBoard Discounts As Listed On Web Site www.buyboard.com Under The Vendor Listing For The PlayWell Group, Inc. Contract # 346-10. Expires 09/30/2012					
3						
4	ICO-RG44X55M Icon Rectangle Gable Shelter 24 ga Pre-Cut Mult-Rib Metal Roof Panel (Ribs at 12" Centers), 4:12 Roof Slope, 9' Eave Height, Anchor Bolts Included	1	\$60,605	EA	\$8,994	\$51,611.00
5	ICO-RG33X33M Icon Square Gable Shelter	1	\$30,829.00	EA	\$4,096.00	\$26,733.00
6	SH Shipping & Handling	1	\$8,861.00	EA		\$8,861.00
7	PWS-01-1202.3A Playworld Custom Playmaker	1	\$48,290.00	EA	\$3,577.00	\$44,713.00
8	PWS-ZZXX0065 Playworld Spin Cup	1	\$589.00	EA	\$50.00	\$539.00
9	PWS-ZZXX0043 Playworld Whirligig	1	\$1,624.00	EA	\$138.00	\$1,486.00
10	PWS-ZZXX0044 Playworld Bing Boing	1	\$2,290.00	EA	\$195.00	\$2,095.00
11	PWS-ZZXX0175 Playworld 5-12 Year Old Risk Sign	1	\$636.00	EA	\$54.00	\$582.00
12	PWS-ZZXX0089S Playworld Energi Station #1 SM	1	\$3,518.00	EA	\$298.00	\$3,220.00
13	PWS-ZZXX0090S Playworld Energi Station #2 SM	1	\$3,051.00	EA	\$260.00	\$2,791.00
14	PWS-ZZXX0091S Playworld Energi Station #3 SM	1	\$2,542.00	EA	\$217.00	\$2,325.00
15	PWS-ZZXX0092S Playworld Energi Station #4 SM	1	\$2,502.00	EA	\$213.00	\$2,289.00

This Quotation is good for 30 Days from the date listed above. We appreciate the opportunity to quote and look forward to serving your needs. To order, please fax this signed form including color choices, if necessary, and confirm the shipping address. This ship date is approximate. We reserve the right to change and collect interest in the amount of 1.5% per month if payment is not received in full in accordance with the terms set forth. Play Safely and PlayWell.

Page 2

Sub Total \$147,245.00

Customer PO No. \_\_\_\_\_

Approved By: \_\_\_\_\_ Date: \_\_\_\_\_

# The PlayWell Group

Toll free: (800) 726-1816

Free Fax: (800) 560-9150

New Mexico  
9430 San Mateo, NE, Unit G  
Albuquerque, NM 87113  
(505) 899-1762

Texas  
4743 Iberia Ave., Suite C  
Dallas, TX 75207  
(972) 488-9355

## QUOTATION

SQ-29682

7/13/2012

### Customer

City of El Paso  
2 Civic Center Plaza  
EL PASO TX 79901  
UNITED STATES

### Contact

City of El Paso  
Eddie Vargas  
2 Civic Center Plaza  
EL PASO TX 79901  
UNITED STATES  
Tel: (915)-474-7352

### Ship To

City of El Paso/Veterans Park  
Eddie Vargas  
4640 Delta Drive  
EL PASO TX 79905  
UNITED STATES  
Tel: (915)-474-7352

### Account

99

### Terms

NET 30

### Due Date

8/12/2012

### Account Rep

Jeffery Popenoe

### Schedule Date

9/13/2012

### Quotation

SQ-29682

### PO #

### Reference

### Ship VIA

Default Carrier

L Item	Description	Qty	Price	UM	Discount	Amount
16 PWS-ZZXX0093S	Playworld Energi Station #5 SM	1	\$2,863.00	EA	\$244.00	\$2,619.00
17 PWS-ZZXX0117S	Playworld Energi Welcome Sign SM	1	\$894.00	EA	\$76.00	\$818.00
18 YRC-DIRECT	Shipping & Handling	1	\$7,153.00	EA		\$7,153.00
19 ZEA-Woodcarpet	Zeager Woodcarpet Playground Surfacing	335	\$18.00	CY	\$737.00	\$5,293.00
20 SH	Shipping & Handling	1	\$6,119.00	EA		\$6,119.00
21 WAV-CN430P	Wabash Valley 6' Contemporary Bench	4	\$693.00	EA	\$236.00	\$2,536.00
22 WAV-LR350D	Wabash 32 Gallon Tapered Receptacle - Diamond	4	\$216.00	EA	\$72.00	\$792.00
23 WAV-LR310N	Wabash Valley 32Gallon Liner BLACK Only	4	\$23.00	EA	\$8.00	\$84.00
24 WAV-LR100N	Wabash Valley In Ground Post Package	4	\$47.00	EA	\$16.00	\$172.00
25 WAV-FT110N	Wabash Valley 14" Flat Top Lid	4	\$72.00	EA	\$24.00	\$264.00
26 YRC-DIRECT	Shipping & Handling	1	\$1,066.00	EA		\$1,066.00
27 PSL-AUDIT	AUDITS	1	\$1,500.00	EA		\$1,500.00
4 IHDC-INSTALL	Installation of Shelter and Site Furnishings	1	\$46,577.81	EA		\$46,577.81
5 IHDC-INSTALL	Installation of Energi Systems	1	\$4,579.04	EA		\$4,579.04
6 IHAN-Install	Installation of Playground Equipment and Surfacing	1	\$21,989.22	EA		\$21,989.22

Quotation is Good Until December 31, 2012

This Quotation is good for 30 Days from the date listed above. We appreciate the opportunity to quote and look forward to serving your needs. To order, please fax this signed form including color choices, if necessary, and confirm the shipping address. This ship date is approximate. We reserve the right to change and collect interest in the amount of 1.5% per month if payment is not received in full in accordance with the terms set forth. Play Safely and PlayWell.

**Tax Details**  
EXEMPT \$0.000

**Taxable** \$0.00

Customer PO No. \_\_\_\_\_

**Total Tax** \$0.00

Approved By: \_\_\_\_\_ Date: \_\_\_\_\_

**Exempt** \$248,807.07

**Total** \$248,807.07

**Balance** \$248,807.07

# The PlayWell Group

Toll free: (800) 726-1816

New Mexico  
9430 San Mateo., NE, Unit G  
Albuquerque, NM 87113  
(505) 899-1762

Free Fax: (800) 560-9150

Texas  
4743 Iberia Ave., Suite C  
Dallas, TX 75207  
(972) 488-9355

## QUOTATION

SQ-29660

7/11/2012

<b>Customer</b>		<b>Contact</b>		<b>Ship To</b>			
City of El Paso 2 Civic Center Plaza EL PASO TX 79901 UNITED STATES		City of El Paso Eddie Vargas 2 Civic Center Plaza EL PASO TX 79901 UNITED STATES Tel: (915)-474-7352		City of El Paso/Various Parks Eddie Vargas 4640 Delta Dr EL PASO TX 79905 UNITED STATES Tel: (915)-474-7352			
<b>Account</b>		<b>Terms</b>		<b>Due Date</b>			
99		NET 30		8/10/2012			
<b>Quotation</b>		<b>PO #</b>		<b>Reference</b>			
SQ-29660							
<b>Account Rep</b>		<b>Schedule Date</b>					
Jeffery Popenoe		9/11/2012					
<b>Ship VIA</b>		<b>Page</b>		<b>Printed</b>			
Default Carrier		2		8/2/2012 1:50:16PM			
<b>L</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Price</b>	<b>UM</b>	<b>Discount</b>	<b>Amount</b>
1	BuyBoard	BUYBOARD	1	\$0.00	EA		\$0.00
2		This is a BuyBoard Purchasing Cooperative Quote. Pricing Reflects BuyBoard Discounts As Listed On Web Site www.buyboard.com Under The Vendor Listing For The PlayWell Group, Inc.Contract # 346-10. Expires 09/30/2012					
3							
4		RIVERSIDE PARK					
5	WAV-SH305P	Shadeland Shelter/6' 1 Bench - Perf. Roof & Frame:BEIGE Seat: BROWN	2	\$3,139.00	EA	\$313.90	\$5,964.10
6	YRC-DIRECT	Shipping & Handling	1	\$1,285.90	EA		\$1,285.90
7	INSTALLATION	Installation of Materials	1	\$2,750.00	EA		\$2,750.00
8							
9		Quotation is Good Until December 31, 2012					
This Quotation is good for 30 Days from the date listed above. We appreciate the opportunity to quote and look forward to serving your needs. To order, please fax this signed form including color choices, if necessary, and confirm the shipping address. This ship date is approximate. We reserve the right to change and collect interest in the amount of 1.5% per month if payment is not received in full in accordance with the terms set forth. Play Safely and PlayWell.				<b>Tax Details</b> EXEMPT \$0.000		<b>Taxable</b>   <b>Total Tax</b> <b>Exempt</b> <b>Total</b>  <b>Balance</b>	
Customer PO No. _____						\$0.00	
Approved By: _____ Date: _____						\$0.00 \$10,000.00 \$10,000.00  \$10,000.00	

# The PlayWell Group

Toll free: (800) 726-1816

New Mexico  
9430 San Mateo., NE, Unit G  
Albuquerque, NM 87113  
(505) 899-1762

Free Fax: (800) 560-9150

Texas  
4743 Iberia Ave., Suite C  
Dallas, TX 75207  
(972) 488-9355

## QUOTATION

SQ-29655

7/11/2012

<b>Customer</b>		<b>Contact</b>		<b>Ship To</b>			
City of El Paso 2 Civic Center Plaza EL PASO TX 79901 UNITED STATES		City of El Paso Eddie Vargas 2 Civic Center Plaza EL PASO TX 79901 UNITED STATES Tel: (915)-474-7352		City of El Paso/Various Parks Eddie Vargas 4640 Delta Dr EL PASO TX 79905 UNITED STATES Tel: (915)-474-7352			
<b>Account</b>	<b>Terms</b>	<b>Due Date</b>	<b>Account Rep</b>	<b>Schedule Date</b>			
99	NET 30	8/10/2012	Jeffery Popenoe	9/11/2012			
<b>Quotation</b>	<b>PO #</b>	<b>Reference</b>	<b>Ship VIA</b>	<b>Page</b>	<b>Printed</b>		
SQ-29655			Default Carrier	2	8/2/2012 1:47:34PM		
<b>L</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Price</b>	<b>UM</b>	<b>Discount</b>	<b>Amount</b>
1	BuyBoard	BUYBOARD	1	\$0.00	EA		\$0.00
2		This is a BuyBoard Purchasing Cooperative Quote. Pricing Reflects BuyBoard Discounts As Listed On Web Site www.buyboard.com Under The Vendor Listing For The PlayWell Group, Inc.Contract # 346-10. Expires 09/30/2012					
3							
4		PONSFORD PARK					
5	WAV-CN430P	Wabash Valley 6' Contemporary Bench Inground, Perforated. ALL BLUE	4	\$693.00	EA	\$138.60	\$2,633.40
6	YRC-DIRECT	Shipping & Handling	1	\$1,035.35	EA		\$1,035.35
7	INSTALLATION	Installation of Materials	1	\$3,454.84	EA		\$3,454.84
8							
9		Quotation is Good Until December 31, 2012					
This Quotation is good for 30 Days from the date listed above. We appreciate the opportunity to quote and look forward to serving your needs. To order, please fax this signed form including color choices, if necessary, and confirm the shipping address. This ship date is approximate. We reserve the right to change and collect interest in the amount of 1.5% per month if payment is not received in full in accordance with the terms set forth. Play Safely and PlayWell.			<b>Tax Details</b> EXEMPT \$0.000		<b>Taxable</b>		\$0.00
Customer PO No. _____					<b>Total Tax</b>		\$0.00
Approved By: _____ Date: _____					<b>Exempt</b>		\$7,123.59
					<b>Total</b>		\$7,123.59
					<b>Balance</b>		\$7,123.59

# The PlayWell Group

Toll free: (800) 726-1816

New Mexico  
9430 San Mateo, NE, Unit G  
Albuquerque, NM 87113  
(505) 899-1762

Free Fax: (800) 560-9150

Texas  
4743 Iberia Ave., Suite C  
Dallas, TX 75207  
(972) 488-9355

## QUOTATION

SQ-29654

7/11/2012

<b>Customer</b>		<b>Contact</b>		<b>Ship To</b>		
City of El Paso 2 Civic Center Plaza EL PASO TX 79901 UNITED STATES		City of El Paso Eddie Vargas 2 Civic Center Plaza EL PASO TX 79901 UNITED STATES Tel: (915)-474-7352		City of El Paso/Various Parks Eddie Vargas 4640 Delta Dr EL PASO TX 79905 UNITED STATES Tel: (915)-474-7352		
<b>Account</b>	<b>Terms</b>	<b>Due Date</b>	<b>Account Rep</b>	<b>Schedule Date</b>		
99	NET 30	8/10/2012	Jeffery Popenoe	9/11/2012		
<b>Quotation</b>	<b>PO #</b>	<b>Reference</b>	<b>Ship VIA</b>	<b>Page</b>	<b>Printed</b>	
SQ-29654			Default Carrier	2	8/2/2012 1:49:08PM	
<b>L Item</b>	<b>Description</b>	<b>Qty</b>	<b>Price</b>	<b>UM</b>	<b>Discount</b>	<b>Amount</b>
1 BuyBoard	BUYBOARD	1	\$0.00	EA		\$0.00
2	This is a BuyBoard Purchasing Cooperative Quote. Pricing Reflects BuyBoard Discounts As Listed On Web Site www.buyboard.com Under The Vendor Listing For The PlayWell Group, Inc.Contract # 346-10. Expires 09/30/2012					
3						
4	PACIFIC PARK					
5 WAV-LR350D	Wabash 32 Gallon Tapered Receptacle - Diamond ALL BLUE	1	\$216.00	EA	\$10.80	\$205.20
6 WAV-LR310N	Wabash Valley 32Gallon Liner BLACK Only	1	\$23.00	EA	\$1.15	\$21.85
7 WAV-LR100N	Wabash Valley In Ground Post Package ALL BLUE	1	\$47.00	EA	\$2.35	\$44.65
8 WAV-FT110N	Wabash Valley 14" Flat Top Lid ALL BLUE	1	\$72.00	EA	\$3.60	\$68.40
9 YRC-DIRECT	Shipping & Handling	1	\$150.53	EA		\$150.53
10 INSTALLATION	Installation of Materials	1	\$778.71	EA		\$778.71
11						
12	Quotation is Good Until December 31, 2012					
This Quotation is good for 30 Days from the date listed above. We appreciate the opportunity to quote and look forward to serving your needs. To order, please fax this signed form including color choices, if necessary, and confirm the shipping address. This ship date is approximate. We reserve the right to change and collect interest in the amount of 1.5% per month if payment is not received in full in accordance with the terms set forth. Play Safely and PlayWell.		<b>Tax Details</b> EXEMPT \$0.000		<b>Taxable</b>		\$0.00
Customer PO No. _____				<b>Total Tax</b>		\$0.00
Approved By: _____ Date: _____				<b>Exempt</b>		\$1,269.34
				<b>Total</b>		\$1,269.34
				<b>Balance</b>		\$1,269.34

# The PlayWell Group

Toll free: (800) 726-1816

Free Fax: (800) 560-9150

New Mexico  
9430 San Mateo., NE, Unit G  
Albuquerque, NM 87113  
(505) 899-1762

Texas  
4743 Iberia Ave., Suite C  
Dallas, TX 75207  
(972) 488-9355

## QUOTATION

SQ-29657

7/11/2012

<b>Customer</b>		<b>Contact</b>		<b>Ship To</b>			
City of El Paso 2 Civic Center Plaza EL PASO TX 79901 UNITED STATES		City of El Paso Eddie Vargas 2 Civic Center Plaza EL PASO TX 79901 UNITED STATES Tel: (915)-474-7352		City of El Paso/Various Parks Eddie Vargas 4640 Delta Dr EL PASO TX 79905 UNITED STATES Tel: (915)-474-7352			
<b>Account</b>		<b>Terms</b>		<b>Due Date</b>			
99		NET 30		8/10/2012			
<b>Quotation</b>		<b>PO #</b>		<b>Reference</b>			
SQ-29657							
<b>Account Rep</b>		<b>Schedule Date</b>					
Jeffery Popenoe		9/11/2012					
<b>Quotation</b>		<b>PO #</b>		<b>Reference</b>			
SQ-29657							
<b>Ship VIA</b>		<b>Page</b>		<b>Printed</b>			
Default Carrier		2		8/2/2012 1:51:52PM			
<b>L</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Price</b>	<b>UM</b>	<b>Discount</b>	<b>Amount</b>
1	BuyBoard	BUYBOARD	1	\$0.00	EA		\$0.00
2		This is a BuyBoard Purchasing Cooperative Quote. Pricing Reflects BuyBoard Discounts As Listed On Web Site www.buyboard.com Under The Vendor Listing For The PlayWell Group, Inc.Contract # 346-10. Expires 09/30/2012					
3							
4		ARLINGTON PARK					
5	WAV-CN430P	Wabash Valley 6' Contemporary Bench Inground, Perforated. ALL BLUE	3	\$693.00	EA	\$103.95	\$1,975.05
6	YRC-DIRECT	Shipping & Handling	1	\$780.26	EA		\$780.26
7	INSTALLATION	Installation of Materials	1	\$2,807.74	EA		\$2,807.74
8							
9		Quotation is Good Until December 31, 2012					
This Quotation is good for 30 Days from the date listed above. We appreciate the opportunity to quote and look forward to serving your needs. To order, please fax this signed form including color choices, if necessary, and confirm the shipping address. This ship date is approximate. We reserve the right to change and collect interest in the amount of 1.5% per month if payment is not received in full in accordance with the terms set forth. Play Safely and PlayWell.			<b>Tax Details</b> EXEMPT \$0.000		<b>Taxable</b>		\$0.00
Customer PO No. _____					<b>Total Tax</b>		\$0.00
Approved By: _____ Date: _____					<b>Exempt</b>		\$5,563.05
					<b>Total</b>		\$5,563.05
					<b>Balance</b>		\$5,563.05

# PlayPower LT Farmington, Inc.

c/o Rambo Park & Play Inc.  
Exclusive Representative for \_\_\_\_\_



### PlayPower LT Registration #'s

Ship To:		Bill To:	
Quote #	<u>8148RPP</u>	Date:	<u>7/10/2012</u>
	<u>VALID through 12-12</u>		<u>City of El Paso</u>
Customer:	<u>City of El Paso</u>	Customer PO#:	<u>TBD</u>
Address:	<u>2 Civic Center</u>		
	<u>                    </u>	Attn:	<u>Eddie Vargas</u>
	<u>                    </u>	Address:	<u>2 Civic Center</u>
	<u>                    </u>		
City:	<u>El Paso</u>	State:	<u>TX</u>
Zip Code:	<u>79901</u>		
Phone #:	<u>915-474-7352</u>		
Fax#:	<u>                    </u>		
Attn:	<u>Eddie Vargas</u>		
RE:	<u>Tierra del Este 62</u>		

<b>Qty:</b>	<b>Item Number</b>	<b>Description</b>	<b>Unit Price</b>	<b>Extended Price</b>
1	Plan 8148	Tierra del Este 62 -6% discount Buyboard 346-10		\$ 29,814.92
1	1	Zeager EWF-120 c yds	\$ -	\$ 3,155.01
1	2	EWF installation	\$ -	\$ 1,300.00
1	3	Installation of equipment	\$ -	\$ 9,484.12
1	4	Playsafe inspection	\$ -	\$ 1,550.00
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
<b>Line Item Total:</b>				<b>\$ 45,304.05</b>

**\*TAXES NOT INCLUDED\***

FREIGHT	\$	4,626.51
---------	----	----------

Order Total:	\$ 49,930.55
--------------	--------------

This Quote shall not become a binding contract until signed and delivered by both Customer and PlayPower LT Farmington Inc ("PPLT"). Sales Representative is not authorized to sign this Quote on behalf of PPLT or Customer, and signed Quotes cannot be accepted from Sales Representative. To Submit this offer, please sign below and forward a complete signed copy of this Quote directly to "PPLT Sales Administrator" via fax (\_\_\_\_\_) or email \_\_\_\_\_. Upon acceptance, PPLT will return a fully-signed copy of the Quote to Customer (with copy to Sales Representative) via fax or e-mail.

THIS QUOTE IS LIMITED TO AND GOVERNED BY THE TERMS CONTAINED HEREIN. PPLT objects to any other terms proposed by Customer, in writing or otherwise, as material alterations, and all such proposed terms shall be void. Customer authorizes PPLT to ship the Equipment and agrees to pay PPLT the total amount specified. Shipping terms are FOB the place of shipment via common carrier designated by PPLT. Payment terms are Net-30 days from invoice date with approved credit and all charges are due and payable in full at PPLT Lockbox# 778484, 8484 Solution Center, Chicago, IL 60677-8004, unless notified by PPLT in writing. Customer agrees to pay all additional service charges for past due invoices. Customer must provide proper tax exemption certificates to PPLT, and shall promptly pay and discharge all otherwise applicable taxes, license fees, levies and other impositions on the Equipment at its own expense.

Purchase orders and payments should be made to the order of \_\_\_\_\_

CUSTOMER HEREBY SUBMITS ITS OFFER TO PURCHASE THE EQUIPMENT ACCORDING TO THE TERMS STATED IN THIS QUOTE AND SUBJECT TO FINAL APPROVAL BY PPLT.

Submitted By

Printed Name and Title

Date \_\_\_\_\_

THE FOREGOING QUOTE AND OFFER ARE HEREBY APPROVED AND ACCEPTED BY PPLT.

By: \_\_\_\_\_ Date: \_\_\_\_\_



## ADDITIONAL TERMS & CONDITIONS OF SALE

1. **Use & Maintenance.** Customer agrees to regularly inspect and maintain the Equipment, and to provide, inspect and maintain appropriate safety surfacing under and around the Equipment, in accordance with PPLT's product literature and the most current Consumer Product Safety Commission Handbook for Public Playground Safety.

2. **Default, Remedies & Delinquency Charges.** Customer's failure to pay any invoice when due, or its failure to otherwise comply with the terms of this Quote, shall constitute a default under all unsatisfied invoices ("Event of Default"). Upon an Event of Default, PPLT shall have all remedies available to it at law or equity, including, without limitation, all remedies afforded a secured creditor under the Uniform Commercial Code. Customer agrees to assist and cooperate with PPLT to accomplish its filing and enforcement of mechanic's or other liens with respect to the Equipment or its location or its repossession of the Equipment and Customer expressly waives all rights to possess the Equipment after an Event of Default. All remedies are cumulative and not alternative, and no exercise by PPLT of a remedy will prohibit or waive the exercise of any other remedy. Customer shall pay all reasonable attorneys' fees plus any costs of collection incurred by PPLT in enforcing its rights hereunder. Subject to any limitations under law, Customer shall pay to PPLT as liquidated damages, and not as a penalty, an amount equal to 1.5% per month of any payment that is delinquent in such month and is not received by PPLT within ten (10) days after the date on which due.

3. **Limitation of Warranty/ Indemnity.** PPLT MAKES NO EQUIPMENT WARRANTIES EXCEPT FOR THOSE STANDARD WARRANTIES ISSUED WITH THE EQUIPMENT, WHICH ARE INCORPORATED HEREIN BY THIS REFERENCE. PPLT SPECIFICALLY DISCLAIMS ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE AND ANY LIABILITY FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES. CUSTOMER AGREES TO DEFEND, INDEMNIFY AND SAVE PPLT HARMLESS FROM ALL CLAIMS OF ANY KIND FOR DAMAGES OF ANY KIND ARISING OUT OF CUSTOMER'S ALTERATION OF THE EQUIPMENT, ITS FAILURE TO MAINTAIN THE EQUIPMENT, ITS FAILURE TO PROPERLY SUPERVISE EQUIPMENT USE, OR ITS FAILURE TO PROVIDE AND MAINTAIN APPROPRIATE TYPES AND DEPTHS OF SAFETY SURFACING BENEATH AND AROUND THE EQUIPMENT IN ACCORDANCE WITH PPLT'S INSTALLATION AND OWNER'S MANUALS AND THE MOST CURRENT CONSUMER PRODUCT SAFETY COMMISSION HANDBOOK FOR PUBLIC PLAYGROUND SAFETY.

4. **Restrictions.** Until all amounts due hereunder are paid in full, Customer shall not: (i) permit the Equipment to be levied upon or attached under any legal process; (ii) transfer title to the Equipment or any of Customer's rights therein; or (iii) remove or permit the removal of the Equipment to any location not specified in this Quote.

5. **Purchase Money Security Interest.** Customer hereby grants, pledges and assigns to PPLT, and PPLT hereby reserves a purchase money security interest in, the Equipment in order to secure the payment and performance in full of all of Customer's obligations hereunder. Customer agrees that PPLT may file one or more financing statements, in order to allow it to perfect, acquire and maintain a superior security interest in the Equipment.

6. **Choice of Law and Jurisdiction.** All agreements between Customer and PPLT shall be interpreted, and the parties' obligations shall be governed, by the laws of the State of Missouri without reference to its choice of law provisions. Customer hereby consents to the personal jurisdiction of the state and federal courts located in the city and county of St. Louis, Missouri.

7. **Title; Risk of Loss; Insurance.** PPLT Retains full title to all Equipment until full payment is received by PPLT. Customer assumes all risk of loss or destruction of or damage to the Equipment by reason of theft, fire, water, or any other cause, and the occurrence of any such casualty shall not relieve the Customer from its obligations hereunder and under any invoices. Until all amounts due hereunder are paid in full, Customer shall insure the Equipment against all such losses and casualties.

8. **Waiver; Invalidity.** PPLT may waive a default hereunder, or under any invoice or other agreement between Customer and PPLT, or cure such a default at Customer's expense, but shall have no obligation to do either. No waiver shall be deemed to have taken place unless it is in writing, signed by PPLT. Any one waiver shall not constitute a waiver of other defaults or the same kind of default at another time, or a forfeiture of any rights provided to PPLT hereunder or under any invoice. The invalidity of any portion of this Quote shall not affect the force and effect of the remaining valid portions hereof.

9. **Entire Agreement; Amendment; Binding Nature.** This fully-executed Quote, as supplemented by Change Orders and invoices containing exact amounts of estimates provided herein, constitutes the complete and exclusive agreement between the parties. A Change Order is a written instrument signed by the Customer and PPLT stating their agreement as to any amendment in the terms of this Quote. Customer acknowledges that Change Orders may result in delays and additional costs. The parties agree that all Change Orders shall include appropriate adjustments in price and time frames relating to any requested amendments. Upon full execution, this Quote shall be binding upon and inure to the benefit of the parties and their successors and assigns.

10. **Counterparts; Electronic Transmission.** This Quote, any invoice, and any other agreement between the parties, may be executed in counterparts, each of which shall constitute an original. The facsimile or other electronic transmission of any signed original document, and retransmission of any signed facsimile or other electronic transmission, shall be the same as the transmission of an original. At the request of either party, the parties will confirm facsimile or other electronically transmitted signatures by signing an original document.

# PlayPower LT Farmington, Inc.

c/o Rambo Park & Play Inc.  
Exclusive Representative for




## PlayPower LT Registration #'s

## Ship To:

Quote # 4884RPP Date: 7/10/2012  
VALID through 12-12  
Customer: City of El Paso  
Address: 2 Civic Center

City: El Paso State: TX  
Zip Code: 79901  
Phone #: 915-474-7352  
Fax #: \_\_\_\_\_  
Attn: \_\_\_\_\_  
RE: \_\_\_\_\_

## Bill To:

City of El Paso  
Customer PO#: TBD

Attn: Eddie Vargas  
Address: 2 Civic Center

City: El Paso  
Zip Code: 79901  
Phone #: 915 474-7352  
Fax #: \_\_\_\_\_  
Email: \_\_\_\_\_

Qty:	Item Number	Description	Unit Price	Extended Price
1	Plan 8448	Lancaster Park-6% discount Buyboard 346-10		\$ 28,592.15
			\$ -	
1	1	Zeager EWF-120 c yds	\$ -	\$ 5,077.18
			\$ -	
1	2	EWF installation	\$ -	\$ 1,560.00
			\$ -	
1	3	Installation of equipment	\$ -	\$ 8,672.98
			\$ -	
1	4	Playsafe inspection	\$ -	\$ 1,550.00
			\$ -	
			\$ -	
			\$ -	
Line Item Total:				\$ 45,452.31

\*TAXES NOT INCLUDED\*

FREIGHT \$ 4,296.92

Order Total: \$ 49,749.23

This Quote shall not become a binding contract until signed and delivered by both Customer and PlayPower LT Farmington Inc ("PPLT"). Sales Representative is not authorized to sign this Quote on behalf of PPLT or Customer, and signed Quotes cannot be accepted from Sales Representative. To Submit this offer, please sign below and forward a complete signed copy of this Quote directly to "PPLT Sales Administrator" via fax (\_\_\_\_) or email \_\_\_\_\_. Upon acceptance, PPLT will return a fully-signed copy of the Quote to Customer (with copy to Sales Representative) via fax or e-mail.

THIS QUOTE IS LIMITED TO AND GOVERNED BY THE TERMS CONTAINED HEREIN. PPLT objects to any other terms proposed by Customer, in writing or otherwise, as material alterations, and all such proposed terms shall be void. Customer authorizes PPLT to ship the Equipment and agrees to pay PPLT the total amount specified. Shipping terms are FOB the place of shipment via common carrier designated by PPLT. Payment terms are Net-30 days from invoice date with approved credit and all charges are due and payable in full at PPLT Lockbox# 778484, 8484 Solution Center, Chicago, IL 60677-8004, unless notified by PPLT in writing. Customer agrees to pay all additional service charges for past due invoices. Customer must provide proper tax exemption certificates to PPLT, and shall promptly pay and discharge all otherwise applicable taxes, license fees, levies and other impositions on the Equipment at its own expense.

Purchase orders and payments should be made to the order of \_\_\_\_\_.

CUSTOMER HEREBY SUBMITS ITS OFFER TO PURCHASE THE EQUIPMENT ACCORDING TO THE TERMS STATED IN THIS QUOTE AND SUBJECT TO FINAL APPROVAL BY PPLT.

Submitted By \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Date \_\_\_\_\_

THE FOREGOING QUOTE AND OFFER ARE HEREBY APPROVED AND ACCEPTED BY PPLT.

By: \_\_\_\_\_ Date: \_\_\_\_\_

## ADDITIONAL TERMS & CONDITIONS OF SALE

1. **Use & Maintenance.** Customer agrees to regularly inspect and maintain the Equipment, and to provide, inspect and maintain appropriate safety surfacing under and around the Equipment, in accordance with PPLT's product literature and the most current Consumer Product Safety Commission Handbook for Public Playground Safety.

2. **Default, Remedies & Delinquency Charges.** Customer's failure to pay any invoice when due, or its failure to otherwise comply with the terms of this Quote, shall constitute a default under all unsatisfied invoices ("Event of Default"). Upon an Event of Default, PPLT shall have all remedies available to it at law or equity, including, without limitation, all remedies afforded a secured creditor under the Uniform Commercial Code. Customer agrees to assist and cooperate with PPLT to accomplish its filing and enforcement of mechanic's or other liens with respect to the Equipment or its location or its repossession of the Equipment and Customer expressly waives all rights to possess the Equipment after an Event of Default. All remedies are cumulative and not alternative, and no exercise by PPLT of a remedy will prohibit or waive the exercise of any other remedy. Customer shall pay all reasonable attorneys' fees plus any costs of collection incurred by PPLT in enforcing its rights hereunder. Subject to any limitations under law, Customer shall pay to PPLT as liquidated damages, and not as a penalty, an amount equal to 1.5% per month of any payment that is delinquent in such month and is not received by PPLT within ten (10) days after the date on which due.

3. **Limitation of Warranty/ Indemnity.** PPLT MAKES NO EQUIPMENT WARRANTIES EXCEPT FOR THOSE STANDARD WARRANTIES ISSUED WITH THE EQUIPMENT, WHICH ARE INCORPORATED HEREIN BY THIS REFERENCE. PPLT SPECIFICALLY DISCLAIMS ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE AND ANY LIABILITY FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES. CUSTOMER AGREES TO DEFEND, INDEMNIFY AND SAVE PPLT HARMLESS FROM ALL CLAIMS OF ANY KIND FOR DAMAGES OF ANY KIND ARISING OUT OF CUSTOMER'S ALTERATION OF THE EQUIPMENT, ITS FAILURE TO MAINTAIN THE EQUIPMENT, ITS FAILURE TO PROPERLY SUPERVISE EQUIPMENT USE, OR ITS FAILURE TO PROVIDE AND MAINTAIN APPROPRIATE TYPES AND DEPTHS OF SAFETY SURFACING BENEATH AND AROUND THE EQUIPMENT IN ACCORDANCE WITH PPLT'S INSTALLATION AND OWNER'S MANUALS AND THE MOST CURRENT CONSUMER PRODUCT SAFETY COMMISSION HANDBOOK FOR PUBLIC PLAYGROUND SAFETY.

4. **Restrictions.** Until all amounts due hereunder are paid in full, Customer shall not: (i) permit the Equipment to be levied upon or attached under any legal process; (ii) transfer title to the Equipment or any of Customer's rights therein; or (iii) remove or permit the removal of the Equipment to any location not specified in this Quote.

5. **Purchase Money Security Interest.** Customer hereby grants, pledges and assigns to PPLT, and PPLT hereby reserves a purchase money security interest in, the Equipment in order to secure the payment and performance in full of all of Customer's obligations hereunder. Customer agrees that PPLT may file one or more financing statements, in order to allow it to perfect, acquire and maintain a superior security interest in the Equipment.

6. **Choice of Law and Jurisdiction.** All agreements between Customer and PPLT shall be interpreted, and the parties' obligations shall be governed, by the laws of the State of Missouri without reference to its choice of law provisions. Customer hereby consents to the personal jurisdiction of the state and federal courts located in the city and county of St. Louis, Missouri.

7. **Title; Risk of Loss; Insurance.** PPLT Retains full title to all Equipment until full payment is received by PPLT. Customer assumes all risk of loss or destruction of or damage to the Equipment by reason of theft, fire, water, or any other cause, and the occurrence of any such casualty shall not relieve the Customer from its obligations hereunder and under any invoices. Until all amounts due hereunder are paid in full, Customer shall insure the Equipment against all such losses and casualties.

8. **Waiver; Invalidity.** PPLT may waive a default hereunder, or under any invoice or other agreement between Customer and PPLT, or cure such a default at Customer's expense, but shall have no obligation to do either. No waiver shall be deemed to have taken place unless it is in writing, signed by PPLT. Any one waiver shall not constitute a waiver of other defaults or the same kind of default at another time, or a forfeiture of any rights provided to PPLT hereunder or under any invoice. The invalidity of any portion of this Quote shall not affect the force and effect of the remaining valid portions hereof.

9. **Entire Agreement; Amendment; Binding Nature.** This fully-executed Quote, as supplemented by Change Orders and invoices containing exact amounts of estimates provided herein, constitutes the complete and exclusive agreement between the parties. A Change Order is a written instrument signed by the Customer and PPLT stating their agreement as to any amendment in the terms of this Quote. Customer acknowledges that Change Orders may result in delays and additional costs. The parties agree that all Change Orders shall include appropriate adjustments in price and time frames relating to any requested amendments. Upon full execution, this Quote shall be binding upon and inure to the benefit of the parties and their successors and assigns.

10. **Counterparts; Electronic Transmission.** This Quote, any invoice, and any other agreement between the parties, may be executed in counterparts, each of which shall constitute an original. The facsimile or other electronic transmission of any signed original document, and retransmission of any signed facsimile or other electronic transmission, shall be the same as the transmission of an original. At the request of either party, the parties will confirm facsimile or other electronically transmitted signatures by signing an original document.

# PlayPower LT Farmington, Inc.

c/o Rambo Park & Play Inc.  
Exclusive Representative for



PlayPower LT Registration #'s

Ship To:		Bill To:	
Quote # <u>0822RPP</u>	Date: <u>7/10/2012</u>	<u>City of El Paso</u>	
VALID through 12-12		Customer PO#: <u>TBD</u>	
Customer: <u>City of El Paso</u>		Attn: <u>Eddie Vargas</u>	
Address: <u>2 Civic Center</u>		Address: <u>2 Civic Center</u>	
City: <u>El Paso</u> State: <u>TX</u>		City: <u>El Paso</u>	
Zip Code: <u>79901</u>		Zip Code: <u>79901</u>	
Phone #: <u>915-474-7352</u>		Phone #: <u>915 474-7352</u>	
Fax#: _____		Fax #: _____	
Attn: <u>Eddie Vargas</u>		Email: _____	
RE: <u>Carlos Bombach Park</u>			

Qty:	Item Number	Description	Unit Price	Extended Price
1	Plan 0822	Carlos Bombach -17% discount Buyboard 346-10	\$ -	\$ 42,228.74
1	1	Zeager EWF-120 c yds	\$ -	\$ 5,077.18
1	2	EWF installation	\$ -	\$ 1,560.00
1	3	Installation of equipment	\$ -	\$ 15,465.28
1	4	Playsafe inspection	\$ -	\$ 1,550.00
			\$ -	
			\$ -	
			\$ -	
			\$ -	
Line Item Total:				\$ 65,881.20

\*TAXES NOT INCLUDED\*

FREIGHT	\$	4,117.37
Order Total:	<u>\$</u>	<u>69,998.57</u>

This Quote shall not become a binding contract until signed and delivered by both Customer and PlayPower LT Farmington Inc ("PPLT"). Sales Representative is not authorized to sign this Quote on behalf of PPLT or Customer, and signed Quotes cannot be accepted from Sales Representative. To Submit this offer, please sign below and forward a complete signed copy of this Quote directly to "PPLT Sales Administrator" via fax (\_\_\_\_) or email \_\_\_\_\_. Upon acceptance, PPLT will return a fully-signed copy of the Quote to Customer (with copy to Sales Representative) via fax or e-mail.

THIS QUOTE IS LIMITED TO AND GOVERNED BY THE TERMS CONTAINED HEREIN. PPLT objects to any other terms proposed by Customer, in writing or otherwise, as material alterations, and all such proposed terms shall be void. Customer authorizes PPLT to ship the Equipment and agrees to pay PPLT the total amount specified. Shipping terms are FOB the place of shipment via common carrier designated by PPLT. Payment terms are Net-30 days from invoice date with approved credit and all charges are due and payable in full at PPLT Lockbox# 778484, 8484 Solution Center, Chicago, IL 60677-8004, unless notified by PPLT in writing. Customer agrees to pay all additional service charges for past due invoices. Customer must provide proper tax exemption certificates to PPLT, and shall promptly pay and discharge all otherwise applicable taxes, license fees, levies and other impositions on the Equipment at its own expense.

Purchase orders and payments should be made to the order of \_\_\_\_\_.

CUSTOMER HEREBY SUBMITS ITS OFFER TO PURCHASE THE EQUIPMENT ACCORDING TO THE TERMS STATED IN THIS QUOTE AND SUBJECT TO FINAL APPROVAL BY PPLT.

Submitted By \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Date \_\_\_\_\_

THE FOREGOING QUOTE AND OFFER ARE HEREBY APPROVED AND ACCEPTED BY PPLT.

By: \_\_\_\_\_ Date: \_\_\_\_\_

## ADDITIONAL TERMS & CONDITIONS OF SALE

1. **Use & Maintenance.** Customer agrees to regularly inspect and maintain the Equipment, and to provide, inspect and maintain appropriate safety surfacing under and around the Equipment, in accordance with PPLT's product literature and the most current Consumer Product Safety Commission Handbook for Public Playground Safety.

2. **Default, Remedies & Delinquency Charges.** Customer's failure to pay any invoice when due, or its failure to otherwise comply with the terms of this Quote, shall constitute a default under all unsatisfied invoices ("Event of Default"). Upon an Event of Default, PPLT shall have all remedies available to it at law or equity, including, without limitation, all remedies afforded a secured creditor under the Uniform Commercial Code. Customer agrees to assist and cooperate with PPLT to accomplish its filing and enforcement of mechanic's or other liens with respect to the Equipment or its location or its repossession of the Equipment and Customer expressly waives all rights to possess the Equipment after an Event of Default. All remedies are cumulative and not alternative, and no exercise by PPLT of a remedy will prohibit or waive the exercise of any other remedy. Customer shall pay all reasonable attorneys' fees plus any costs of collection incurred by PPLT in enforcing its rights hereunder. Subject to any limitations under law, Customer shall pay to PPLT as liquidated damages, and not as a penalty, an amount equal to 1.5% per month of any payment that is delinquent in such month and is not received by PPLT within ten (10) days after the date on which due.

3. **Limitation of Warranty/ Indemnity.** PPLT MAKES NO EQUIPMENT WARRANTIES EXCEPT FOR THOSE STANDARD WARRANTIES ISSUED WITH THE EQUIPMENT, WHICH ARE INCORPORATED HEREIN BY THIS REFERENCE. PPLT SPECIFICALLY DISCLAIMS ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE AND ANY LIABILITY FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES. CUSTOMER AGREES TO DEFEND, INDEMNIFY AND SAVE PPLT HARMLESS FROM ALL CLAIMS OF ANY KIND FOR DAMAGES OF ANY KIND ARISING OUT OF CUSTOMER'S ALTERATION OF THE EQUIPMENT, ITS FAILURE TO MAINTAIN THE EQUIPMENT, ITS FAILURE TO PROPERLY SUPERVISE EQUIPMENT USE, OR ITS FAILURE TO PROVIDE AND MAINTAIN APPROPRIATE TYPES AND DEPTHS OF SAFETY SURFACING BENEATH AND AROUND THE EQUIPMENT IN ACCORDANCE WITH PPLT'S INSTALLATION AND OWNER'S MANUALS AND THE MOST CURRENT CONSUMER PRODUCT SAFETY COMMISSION HANDBOOK FOR PUBLIC PLAYGROUND SAFETY.

4. **Restrictions.** Until all amounts due hereunder are paid in full, Customer shall not: (i) permit the Equipment to be levied upon or attached under any legal process; (ii) transfer title to the Equipment or any of Customer's rights therein; or (iii) remove or permit the removal of the Equipment to any location not specified in this Quote.

5. **Purchase Money Security Interest.** Customer hereby grants, pledges and assigns to PPLT, and PPLT hereby reserves a purchase money security interest in, the Equipment in order to secure the payment and performance in full of all of Customer's obligations hereunder. Customer agrees that PPLT may file one or more financing statements, in order to allow it to perfect, acquire and maintain a superior security interest in the Equipment.

6. **Choice of Law and Jurisdiction.** All agreements between Customer and PPLT shall be interpreted, and the parties' obligations shall be governed, by the laws of the State of Missouri without reference to its choice of law provisions. Customer hereby consents to the personal jurisdiction of the state and federal courts located in the city and county of St. Louis, Missouri.

7. **Title; Risk of Loss; Insurance.** PPLT Retains full title to all Equipment until full payment is received by PPLT. Customer assumes all risk of loss or destruction of or damage to the Equipment by reason of theft, fire, water, or any other cause, and the occurrence of any such casualty shall not relieve the Customer from its obligations hereunder and under any invoices. Until all amounts due hereunder are paid in full, Customer shall insure the Equipment against all such losses and casualties.

8. **Waiver; Invalidity.** PPLT may waive a default hereunder, or under any invoice or other agreement between Customer and PPLT, or cure such a default at Customer's expense, but shall have no obligation to do either. No waiver shall be deemed to have taken place unless it is in writing, signed by PPLT. Any one waiver shall not constitute a waiver of other defaults or the same kind of default at another time, or a forfeiture of any rights provided to PPLT hereunder or under any invoice. The invalidity of any portion of this Quote shall not affect the force and effect of the remaining valid portions hereof.

9. **Entire Agreement; Amendment; Binding Nature.** This fully-executed Quote, as supplemented by Change Orders and invoices containing exact amounts of estimates provided herein, constitutes the complete and exclusive agreement between the parties. A Change Order is a written instrument signed by the Customer and PPLT stating their agreement as to any amendment in the terms of this Quote. Customer acknowledges that Change Orders may result in delays and additional costs. The parties agree that all Change Orders shall include appropriate adjustments in price and time frames relating to any requested amendments. Upon full execution, this Quote shall be binding upon and inure to the benefit of the parties and their successors and assigns.

10. **Counterparts; Electronic Transmission.** This Quote, any invoice, and any other agreement between the parties, may be executed in counterparts, each of which shall constitute an original. The facsimile or other electronic transmission of any signed original document, and retransmission of any signed facsimile or other electronic transmission, shall be the same as the transmission of an original. At the request of either party, the parties will confirm facsimile or other electronically transmitted signatures by signing an original document.

PO Box 1160  
Cedar Crest NM 87008-1160  
Fax 505.281.0155  
Toll Free 800.457.5444  
www.exerplay.com



DATE NUMBER  
8/2/2012 GG061812-7

## QUOTATION

Quote Prepared for:

Purchase Order to be Issued To:

City of El Paso  
Attn: Eddie Vargas  
vargasesx@elpasotexas.gov

Exerplay, Inc.  
PO Box 1160  
Cedar Crest, NM 87008-1160 FAX:505-281-0155  
If you are tax exempt- please provide a Tax Exempt  
certificate addressed to Texas Buy Board

SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	2-3 weeks ARO

ITEM	DESCRIPTION	QTY	COST	TOTAL
El Paso - Vista Del Valle Park				
PlayBooster	Per Drawing # 57407-1-3, 4048 lbs.	1	45,716.00	45,716.00
LSI 172567A	Blender Spinner, Single Aluminum Posts, 134 lbs.	1	2,250.00	2,250.00
LSI 153589A	Orbiter-1, 1 place. 172 lbs.	1	1,680.00	1,680.00
LSI 152179A	Saddle Spinner, 40 lbs.	1	850.00	850.00
LSI 177330A	5" Arch Swing Frame, 8' Beam Height, 204 lbs.	1	2,265.00	2,265.00
LSI 177331A	5" Arch Swing Frame Additional Bay, 8' Beam, 124 lbs.	1	1,390.00	1,390.00
LSI 174018A	Belt Seat and ProGuard Chains for 8' Beam, 8 lbs.	2	96.00	192.00
LSI 177351A	Molded Bucket Seat w/Harness, ProGuard Chains for 8' Beam Height, 48 lbs.	2	635.00	1,270.00
LSI Custom	Custom Double sided standard two color permalene sign (CL111882with your verbiage. Includes 1 direct bury evos style arch sign post. Sign may need to be lengthened from standard size.	1	850.00	850.00
Wood Mulch	Zeager Playground Quality Wood Mulch, per Cubic Yard, Based on 4988 sf.	250	18.00	4,500.00
	Sub-Total			60,963.00
DISC - BUY BOARD	Buy Board Discount, 346-10 @ 5%.		-5.00%	-3,048.15
Freight	Freight/Shipping Charges on LSI Equipment (4904 lbs).	1	4,337.69	4,337.69
Freight	Freight/Shipping Charges on Wood Mulch.	3	1,758.18	5,274.54
Install	Installation of Playground Equipment.	1	18,770.00	18,770.00
Install	Installation of Wood Mulch.	150	15.00	2,250.00
Inspection	3rd Party Audit.	1	1,812.50	1,812.50

Quote prepared by Gail Garcia  
gail@exerplay.com

Page 1

**TOTAL**

PO Box 1160  
Cedar Crest NM 87008-1160  
Fax 505.281.0155  
Toll Free 800.457.5444  
www.exerplay.com



DATE NUMBER  
8/2/2012 GG061812-7

## QUOTATION

### Quote Prepared for:

City of El Paso  
Attn: Eddie Vargas  
vargasex@elpasotexas.gov

### Purchase Order to be Issued To:

Exerplay, Inc.  
PO Box 1160  
Cedar Crest, NM 87008-1160 FAX:505-281-0155  
If you are tax exempt- please provide a Tax Exempt  
certificate addressed to Texas Buy Board

SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	2-3 weeks ARO

ITEM	DESCRIPTION	QTY	COST	TOTAL
------	-------------	-----	------	-------

Notes 1	Pricing is for the above listed equipment and installation only and does not include off loading of equipment at time of delivery, storage, security, site preparation, security fencing, or any applicable taxes, bonds or permits. To obtain a performance/payment bond, please add 3.5% of the total to this quote.			0.00
---------	--	--	--	------

Pricing is good through end of December, 2012.

**\*\*PLEASE SEE ADDENDUM\*\***

PO Box 1160  
Cedar Crest NM 87008-1160  
Fax 505.281.0155  
Toll Free 800.457.5444  
www.exerplay.com



DATE NUMBER  
8/2/2012 GG061812-6

## QUOTATION

Quote Prepared for:	Purchase Order to be Issued To:
---------------------	---------------------------------

City of El Paso  
Attn: Eddie Vargas  
vargasex@elpasotexas.gov

Exerplay, Inc.  
PO Box 1160  
Cedar Crest, NM 87008-1160 FAX:505-281-0155  
If you are tax exempt- please provide a Tax Exempt  
certificate addressed to Texas Buy Board

SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	2-3 weeks ARO

ITEM	DESCRIPTION	QTY	COST	TOTAL
Skyline Youth Park				
LSI 160692A	Design 57501-1-3 Double Escalator Climber, Steel Posts, Direct Bury, 582 lbs.	2	6,030.00	12,060.00
LSI 173755A	Lunar Blast Net Climber, Direct Bury, 1095 lbs.	1	19,115.00	19,115.00
LSI 158997A	Pod Climber 10, Direct Bury, 13 lbs.	4	215.00	860.00
LSI 158998A	Pod Climber 20, Direct Bury, 15 lbs.	2	225.00	450.00
LSI 172569A	Blender Spinner/Gyro Twister, Direct Bury, 219 lbs.	1	3,475.00	3,475.00
LSI 173591A	OmniSpin, 499 lbs.	1	5,950.00	5,950.00
LSI 148638A	Stand up SeeSaw, Direct Bury, 160 lbs.	1	1,840.00	1,840.00
LSI 177330A	5" Arch Swing Frame, 8' Beam Height, 204 lbs.	1	2,265.00	2,265.00
LSI 177331A	5" Arch Swing Frame Additional Bay, 8' Beam, 124 lbs.	1	1,390.00	1,390.00
LSI 174018A	Belt Seat and ProGuard Chains for 8' Beam, 8 lbs.	2	96.00	192.00
LSI 176038A	Full Bucket Seat, ProGuard Chains for 8' Beam Height, 14 lbs.	2	240.00	480.00
LSI Custom	Custom "S" Shaped Escalator, No Posts, 452 lbs.	1	5,620.00	5,620.00
LSI Custom	Custom Sign (CL111883), 70 lbs.	1	850.00	850.00
Wood Mulch	Zeager Playground Quality Wood Mulch, per Cubic Yard.	240	18.00	4,320.00
Sub-Total				58,867.00
DISC - BUY BOARD	Buy Board Discount, 346-10 @ 5%.		-5.00%	-2,943.35
Freight	Freight/Shipping Charges for LSI Equipment (150-150-12).	1	2,400.00	2,400.00
Freight	Freight/Shipping Charges for Wood Mulch, per Truckload.	3	1,717.77	5,153.31
Install	Installation of LSI Equipment.	1	17,728.00	17,728.00
Install	Installation of Wood Mulch.	240	15.00	3,600.00
Inspection	3rd Party Safety Inspection.	1	1,812.50	1,812.50

Quote prepared by Gail Garcia  
gail@exerplay.com

**TOTAL**



PO Box 1160  
Cedar Crest NM 87008-1160  
Fax 505.281.0155  
Toll Free 800.457.5444  
www.exerplay.com



DATE NUMBER  
8/2/2012 GG061812-6

## QUOTATION

### Quote Prepared for:

City of El Paso  
Attn: Eddie Vargas  
vargasex@elpasotexas.gov

### Purchase Order to be Issued To:

Exerplay, Inc.  
PO Box 1160  
Cedar Crest, NM 87008-1160 FAX:505-281-0155  
If you are tax exempt- please provide a Tax Exempt  
certificate addressed to Texas Buy Board

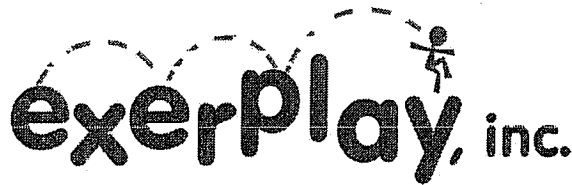
SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	2-3 weeks ARO

ITEM	DESCRIPTION	QTY	COST	TOTAL
Notes I	Pricing is for the above listed equipment and installation only and does not include off loading of equipment at time of delivery, storage, security, site preparation, security fencing, or any applicable taxes, bonds or permits. To obtain a performance/payment bond, please add 3.5% of the total to this quote.			0.00

Pricing is good through end of December, 2012..

**\*\*PLEASE SEE ADDENDUM\*\***

PO Box 1160  
 Cedar Crest, NM 87008-1160  
 Phone: (505) 281-0151  
 Fax: (505) 281-0155  
 Toll Free (800) 457-5444  
 Email: gail@exerplay.com  
 Visit www.exerplay.com

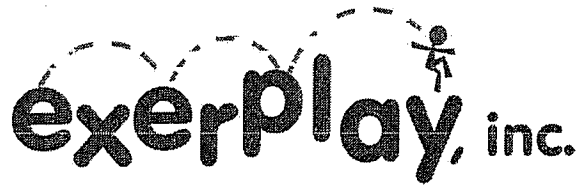


## QUOTATION

DATE	NUMBER
8/2/2012	GG070212-4

NAME / ADDRESS		PURCHASE ORDER TO BE ISSUED TO		
City of El Paso Attn: Eddie Vargas vargases@elpasotexas.gov		ExerPlay, Inc PO Box 1160 Cedar Crest, NM 87008-1160 Please fax a copy to ExerPlay at 505-281-0155		
SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	2-3 weeks ARO
ITEM	DESCRIPTION	QTY	COST	TOTAL
	Sal Berroteran Park			
PlayBooster	Per Drawing # 61083-1-1, 2359 lbs.	1	23,190.00	23,190.00
LSI Custom	Custom CL112673 Sign.	1	850.00	850.00
LSI 177330A	5" Arch Swing Frame, 8' Beam Height, 204 lbs.	1	2,265.00	2,265.00
LSI 177331A	5" Arch Swing Frame Additional Bay, 8' Beam, 124 lbs	1	1,390.00	1,390.00
LSI 174018A	Belt Seat and ProGuard Chains for 8' Beam, 8 lbs.	2	96.00	192.00
LSI 176038A	Full Bucket Seat, ProGuard Chains for 8' Beam Height, 14 lbs.	2	240.00	480.00
	Sub-Total			28,367.00
DISC - BUY BOARD	Buy Board Discount, 346-10 @ 5%.		-5.00%	-1,418.35
Disc	Customer Appreciation Discount, Less:		-3,493.74	-3,493.74
Freight	Freight/Shipping Charges (150-159-12).	1	3,240.00	3,240.00
Wood Mulch	Playground Quality Wood Mulch, per Cubic Yard.	137	18.00	2,466.00
Freight	Freight/Shipping Charges for Wood Mulch (271893).	2	1,784.42	3,568.84
Install	Installation of Playground Equipment.	1	9,574.00	9,574.00
Install	Installation of Wood Mulch.	137	13.75	1,883.75
Inspection	3rd Party Safety Inspection.	1	1,812.50	1,812.50
IF YOU ARE TAX-EXEMPT, PLEASE PROVIDE A TAX-EXEMPT CERTIFICATE ADDRESSED TO TEXAS BUY BOARD.				
Gail Garcia			TOTAL	

PO Box 1160  
 Cedar Crest, NM 87008-1160  
 Phone: (505) 281-0151  
 Fax: (505) 281-0155  
 Toll Free (800) 457-5444  
 Email: gail@exerplay.com  
 Visit www.exerplay.com



## QUOTATION

DATE	NUMBER
8/2/2012	GG070212-4

NAME / ADDRESS		PURCHASE ORDER TO BE ISSUED TO		
City of El Paso Attn: Eddie Vargas vargasesx@elpasotexas.gov		ExerPlay, Inc PO Box 1160 Cedar Crest, NM 87008-1160 Please fax a copy to ExerPlay at 505-281-0155		
SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	2-3 weeks ARO
ITEM	DESCRIPTION	QTY	COST	TOTAL
Notes I	<p>Pricing is for the above listed equipment and installation only and does not include additional insured addendum, off loading of equipment at time of delivery, storage, security, site preparation, security fencing, or any applicable taxes, bonds or permits. To obtain a performance/payment bond, please add 3.5% of the total to this quote.</p> <p>Pricing is good through end of December, 2012.</p> <p><b>**PLEASE SEE ADDENDUM**</b></p>			0.00
IF YOU ARE TAX-EXEMPT, PLEASE PROVIDE A TAX-EXEMPT CERTIFICATE ADDRESSED TO TEXAS BUY BOARD.				
Gail Garcia			<b>TOTAL</b>	\$46,000.00

PO Box 1160  
Cedar Crest NM 87008-1160  
Fax 505.281.0155  
Toll Free 800.457.5444  
www.exerplay.com



DATE NUMBER  
8/2/2012 GG070312-1

## QUOTATION

Quote Prepared for:

Purchase Order to be Issued To:

City of El Paso  
Attn: Eddie Vargas  
vargasex@elpasotexas.gov

Exerplay, Inc.  
PO Box 1160  
Cedar Crest, NM 87008-1160 FAX:505-281-0155  
If you are tax exempt- please provide a Tax Exempt  
certificate addressed to Texas Buy Board

SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	2-3 weeks ARO

ITEM	DESCRIPTION	QTY	COST	TOTAL
El Paso - Alethea Park				
LSI 161314A	AB Crunch / Leg Lift, Direct Bury, 133 lbs.	1	2,030.00	2,030.00
LSI 161316A	Assisted Row / Push Up, Direct Bury, 146 lbs.	1	1,910.00	1,910.00
LSI 161315A	Balance Steps, Direct Bury, 169 lbs.	1	2,460.00	2,460.00
LSI 161312A	Cardio Stepper, Direct Bury, 208 lbs.	1	5,535.00	5,535.00
LSI 161309A	Chest / Back Press, Direct Bury, 187 lbs.	1	4,430.00	4,430.00
LSI 161317A	Plyometrics, Direct Bury, 246 lbs.	1	2,460.00	2,460.00
LSI 161313A	Pull-Up / Dip, Direct Bury, 136 lbs.	1	2,085.00	2,085.00
LSI 161310A	Squat Press, Direct Bury, 173 lbs.	1	4,430.00	4,430.00
LSI Custom	Custom Sign, (CL112306, CL112307, and CL112308), 44 lbs.	1	1,245.00	1,245.00
	Sub-Total			26,585.00
DISC - BUY BOARD	Buy Board Discount Per Contract 346-10 @ 5%.		-5.00%	-1,329.25
Freight	Freight/Shipping Charges (1442 lbs).	1	1,525.04	1,525.04
Concrete	2 Concrete Slabs - 21'9" and 24'8", and 300 sf Entrance Area.	1	3,350.00	3,350.00
Install	Installation of HealthBeat Stations, Includes Offloading.	1	6,800.00	6,800.00

Notes I Pricing is for the above listed equipment and installation only and does not include site preparation, security fencing, or any applicable taxes, bonds or permits. To obtain a performance/payment bond, please add 3.5% of the total to this quote. 0.00

Pricing is good through end of December, 2012.

**\*\*PLEASE SEE ADDENDUM\*\***

Quote prepared by Gail Garcia  
gail@exerplay.com

**TOTAL**

**\$36,930.79**

PO Box 1160  
Cedar Crest NM 87008-1160  
Fax 505.281.0155  
Toll Free 800.457.5444  
www.exerplay.com



DATE NUMBER  
8/2/2012 GG061812-8

## QUOTATION

### Quote Prepared for:

City of El Paso  
Attn: Eddie Vargas  
vargasex@elpasotexas.gov

### Purchase Order to be Issued To:

Exerplay, Inc.  
PO Box 1160  
Cedar Crest, NM 87008-1160 FAX:505-281-0155  
If you are tax exempt- please provide a Tax Exempt  
certificate addressed to Texas Buy Board

SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	2-3 weeks ARO

ITEM	DESCRIPTION	QTY	COST	TOTAL
El Paso - Pavo Real Park Mulch				
Wood Mulch	Playground Quality Wood Mulch, per Cubic Yard, Based on 3750 sf.	188	18.00	3,384.00
DISC - BUY BOARD	Buy Board Discount, 346-10 @ 5%.		-5.00%	-169.20
Freight	Freight/Shipping Charges (271002).	2	1,798.59	3,597.18
Install	Installation of Wood Mulch.	1	1,455.00	1,455.00
Notes I	Pricing is for the above listed equipment and installation only and does not include off loading of equipment at time of delivery, storage, security, security fencing, or any applicable taxes, bonds or permits. To obtain a performance/payment bond, please add 3.5% of the total to this quote.			0.00

Pricing is good through end of December, 2012.

**\*\*PLEASE SEE ADDENDUM\*\***

Quote prepared by Gail Garcia  
gail@exerplay.com

<b>TOTAL</b>	<b>\$8,266.98</b>
--------------	-------------------

PO Box 1160  
Cedar Crest NM 87008-1160  
Fax 505.281.0155  
Toll Free 800.457.5444  
www.exerplay.com



DATE NUMBER  
8/2/2012 GG062112-1

## QUOTATION

Quote Prepared for:

Purchase Order to be Issued To:

City of El Paso  
Attn: Eddie Vargas  
vargasex@elpasotexas.gov

Exerplay, Inc.  
PO Box 1160  
Cedar Crest, NM 87008-1160 FAX:505-281-0155  
If you are tax exempt- please provide a Tax Exempt  
certificate addressed to Texas Buy Board

SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	6-8 weeks ARO

ITEM	DESCRIPTION	QTY	COST	TOTAL
Reynolds Median #1				
DuMor 88-60PL/S-2	DuMor 6' Bench, Recycled Plastic, 3 Armrest Supports, 251 lbs.	2	639.00	1,278.00
DuMor 41-32PL	DuMor 32 Gal Receptacle, Recycled Plastic, S-2 (Surface Plate), Includes Liner and Top, 82 lbs.	2	432.00	864.00
	Sub-Total			2,142.00
DISC - BUY BOARD	Buy Board Discount, 346-10 @ 5%.		-5.00%	-107.10
Concrete	(4) Concrete Slabs, (2) 8'x4', (2) 2'x2'.	1	405.00	405.00
Freight	Freight/Shipping Charges (753-069477-12A)	1	686.66	686.66
Install	Installation of DuMor Equipment.	1	804.00	804.00

Notes I Pricing is for the above listed equipment and installation only and does not include off loading of equipment at time of delivery, storage, security, site preparation, security fencing, or any applicable taxes, bonds or permits. To obtain a performance/payment bond, please add 3.5% of the total to this quote. 0.00

Pricing is good through end of December, 2012.

\*\*PLEASE SEE ADDENDUM\*\*

Quote prepared by Gail Garcia  
gail@exerplay.com

**TOTAL** \$3,930.56

PO Box 1160  
Cedar Crest NM 87008-1160  
Fax 505.281.0155  
Toll Free 800.457.5444  
www.exerplay.com



DATE NUMBER  
8/2/2012 GG062112-2

## QUOTATION

### Quote Prepared for:

City of El Paso  
Attn: Eddie Vargas  
vargasex@elpasotexas.gov

### Purchase Order to be Issued To:

Exerplay, Inc.  
PO Box 1160  
Cedar Crest, NM 87008-1160 FAX:505-281-0155  
If you are tax exempt- please provide a Tax Exempt  
certificate addressed to Texas Buy Board

SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	6-8 weeks ARO

ITEM	DESCRIPTION	QTY	COST	TOTAL
Reynolds Median #2				
DuMor 88-60PL/S-2	DuMor 6' Bench, Recycled Plastic, 3 Armrest Supports, 251 lbs.	1	639.00	639.00
DuMor 41-32PL	DuMor 32 Gal Receptacle, Recycled Plastic, S-2 (Surface Plate), Includes Liner and Top, 82 lbs.	1	432.00	432.00
	Sub-Total			1,071.00
DISC - BUY BOARD	Buy Board Discount, 346-10 @ 5%.		-5.00%	-53.55
Concrete	(2) Concrete Slabs, (1) 8'x4', (1) 2'x2'.	1	275.00	275.00
Freight	Freight/Shipping Charges (753-069480-12A).	1	432.92	432.92
Install	Installation of DuMor Equipment.	1	402.00	402.00

Notes I Pricing is for the above listed equipment and installation only and does not include off loading of equipment at time of delivery, storage, security, site preparation, security fencing, or any applicable taxes, bonds or permits. To obtain a performance/payment bond, please add 3.5% of the total to this quote. 0.00

Pricing is good through end of December, 2012.

**\*\*PLEASE SEE ADDENDUM\*\***

Quote prepared by Gail Garcia  
gail@exerplay.com

<b>TOTAL</b>	<b>\$2,127.37</b>
--------------	-------------------

PO Box 1160  
Cedar Crest NM 87008-1160  
Fax 505.281.0155  
Toll Free 800.457.5444  
www.exerplay.com



DATE NUMBER  
8/2/2012 GG062112-4

## QUOTATION

Quote Prepared for:

Purchase Order to be Issued To:

City of El Paso  
Attn: Eddie Vargas  
vargasex@elpasotexas.gov

Exerplay, Inc.  
PO Box 1160  
Cedar Crest, NM 87008-1160 FAX:505-281-0155  
If you are tax exempt- please provide a Tax Exempt  
certificate addressed to Texas Buy Board

SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	6-8 weeks ARO

ITEM	DESCRIPTION	QTY	COST	TOTAL
Summit - Fillmore Park				
Dumor 59-60	DuMor 6' All-Steel Bench, S-2 (Surface Plate), 198 lbs.	3	795.00	2,385.00
DISC - BUY BOARD	Buy Board Discount, 346-10 @ 5%.		-5.00%	-119.25
Concrete	(4) Concrete Slabs, (2) 13'x5', (1) 8'x4".	1	907.50	907.50
Freight	Freight/Shipping Charges (753-069483-12A).	1	819.62	819.62
Install	Installation of DuMor Equipment.	1	895.00	895.00

Notes ! Pricing is for the above listed equipment and installation only and does not include off loading of equipment at time of delivery, storage, security, site preparation, security fencing, or any applicable taxes, bonds or permits. To obtain a performance/payment bond, please add 3.5% of the total to this quote. 0.00

Pricing is good through end of December, 2012.

**\*\*PLEASE SEE ADDENDUM\*\***

Quote prepared by Gail Garcia  
gail@exerplay.com

**TOTAL \$4,887.87**



PO Box 1160  
Cedar Crest NM 87008-1160  
Fax 505.281.0155  
Toll Free 800.457.5444  
www.exerplay.com



DATE NUMBER  
8/2/2012 GG062112-3

## QUOTATION

### Quote Prepared for:

City of El Paso  
Attn: Eddie Vargas  
vargasex@elpasotexas.gov

### Purchase Order to be Issued To:

Exerplay, Inc.  
PO Box 1160  
Cedar Crest, NM 87008-1160 FAX:505-281-0155  
If you are tax exempt- please provide a Tax Exempt  
certificate addressed to Texas Buy Board

SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	6-8 weeks ARO

ITEM	DESCRIPTION	QTY	COST	TOTAL
Arbor Green Park				
Dumor 59-60	DuMor 6' All-Steel Bench, S-2 (Surface Plate), 198 lbs.	6	795.00	4,770.00
DISC - BUY BOARD	Buy Board Discount, 346-10 @ 5%.		-5.00%	-238.50
Concrete	(6) Concrete Slabs, (3) 13'x5', (3) 8'x4".	1	1,625.00	1,625.00
Freight	Freight/Shipping Charges (753-069481-12A).	1	1,047.20	1,047.20
Install	Installation of DuMor Equipment.	1	1,789.00	1,789.00
Notes I	Pricing is for the above listed equipment and installation only and does not include off loading of equipment at time of delivery, storage, security, site preparation, security fencing, or any applicable taxes, bonds or permits. To obtain a performance/payment bond, please add 3.5% of the total to this quote.			0.00

Pricing is good through end of December, 2012.

**\*\*PLEASE SEE ADDENDUM\*\***

Quote prepared by Gail Garcia  
gail@exerplay.com

**TOTAL** \$8,992.70

PO Box 1160  
Cedar Crest NM 87008-1160  
Fax 505.281.0155  
Toll Free 800.457.5444  
www.exerplay.com



DATE NUMBER  
8/2/2012 GG062112-5

## QUOTATION

Quote Prepared for:

Purchase Order to be Issued To:

City of El Paso  
Attn: Eddie Vargas  
vargasex@elpasotexas.gov

Exerplay, Inc.  
PO Box 1160  
Cedar Crest, NM 87008-1160 FAX:505-281-0155  
If you are tax exempt- please provide a Tax Exempt  
certificate addressed to Texas Buy Board

SHIPPED VIA	TERMS	REP	FOB	EST. SHIP DATE
Common Carrier	Progress ...	NT	El Paso, TX	6-8 weeks ARO

ITEM	DESCRIPTION	QTY	COST	TOTAL
McCarthy Park				
Dumor 59-60	DuMor 6' All-Steel Bench, S-2 (Surface Plate), 198 lbs.	3	795.00	2,385.00
DISC - BUY BOARD	Buy Board Discount, 346-10 @ 5%.		-5.00%	-119.25
Concrete	(3) Concrete Slabs, (2) 13'x5', (1) 8'x4".	1	875.00	875.00
Freight	Freight/Shipping Charges (753-069484-12A).	1	627.60	627.60
Install	Installation of DuMor Equipment.	1	895.00	895.00

Notes I Pricing is for the above listed equipment and installation only and does not include off loading of equipment at time of delivery, storage, security, site preparation, security fencing, or any applicable taxes, bonds or permits. To obtain a performance/payment bond, please add 3.5% of the total to this quote. 0.00

Pricing is good through end of December, 2012.

**\*\*PLEASE SEE ADDENDUM\*\***

Quote prepared by Gail Garcia  
gail@exerplay.com

**TOTAL** \$4,663.35